

# Terra Dotta Newsletter, October 2012



The 2013 Terra Dotta University conference is quickly approaching. Join us April 15-17 in Las Vegas! [Register now.](#)

## Support Webinar

Looking for some extra help with your Terra Dotta website? Trying to figure out new and exciting ways to manage your office? Join us October 25th at 4:00 p.m. for a Terra Dotta support webinar. [Register here.](#)

## Welcome New Clients:

- ▶ University of North Dakota
- ▶ University of Northern Iowa

## Newly Launched Clients:

- ▶ Augustana College SD
- ▶ Concordia College
- ▶ Drexel University Co-Op
- ▶ Japan Center for Michigan Universities
- ▶ Lexia Study Abroad
- ▶ Middle Tennessee State University
- ▶ South Dakota State University
- ▶ University of Arizona-Travel Registry
- ▶ University of Michigan-Ginsberg Center
- ▶ University of Tennessee-Chattanooga
- ▶ University of Wisconsin-Platteville ISSS

## Getting to Know Us

### John Duncan: Sales Representative



John began working for Terra Dotta as a Sales Representative in January of 2010. He works in client development, delivers software demonstrations, and is a familiar voice in Terra Dotta product webinars. John is personally known by many people in the field through his attendance at multiple International Education conferences each year.

John has worked in international education for seven years. Before joining Terra Dotta, he worked in website sales and as a website product manager for StudyAbroad.com.

John plays rugby, bikes, and coaches soccer. He lives in Havertown, PA with his wife Michelle, and his children Elizabeth, Jack, and Campbell. He enjoys dedicating his free time to his childrens' activities.

John loves demoing for Terra Dotta because he feels it is the best software product in the international education field. He says that "being able to show Terra Dotta software to offices that are looking for a better way to handle their enrollment processes is awesome."

## WEBINARS: Learn what Terra Dotta Software can do for you

### Risk Management Offices

Find out how your institution can track all faculty, staff and student travel to ensure their safety and reduce your liability. Learn how you can use this data most effectively, as well as how you can have direct communication with travelers before, during, and after their trip.

- ▶ [Wednesday November 28, 2012 11:00 AM-12:00 PM EST](#)
- ▶ [Thursday December 13, 2012 11:00 AM-12:00 PM EST](#)

### ISSS Offices

Attend a product information webinar to learn how our software can benefit your International Student and Scholar Services office.

- ▶ [Tuesday October 30, 2012 3:00-4:00 PM EDT](#)
- ▶ [Wednesday November 28, 2012 3:00-4:00 PM EST](#)

### Study Abroad Offices

Learn more about what our software can do for your Education Abroad office.

- ▶ Washburn University
- ▶ West Chester University of Pennsylvania
- ▶ Western Oregon University
- ▶ Worcester Polytechnic Institute

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#### New Directory Providers:

- ▶ Center for European Studies: Maastricht University
- ▶ El Nomad Immersion Programs

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#### People Are Talking

##### *StudioAbroad*

*[Terra Dotta Software] has transformed the way we do business in our office. We have moved to a near-paperless environment which has brought [our office] tremendous cost-savings.*

##### **-Donna Anderson**

(Director, Education Abroad)  
UW-Platteville



Register to attend a product information webinar.

- ▶ [Tuesday October 30, 2012 11:00 AM-12:00 PM EDT](#)
- ▶ [Tuesday November 27, 2012 11:00 AM-12:00 PM EST](#)

#### ESL Offices

Discover how to modernize the administration of your ESL Office with our software by attending this webinar.

- ▶ [Tuesday November 27, 2012 3:00-4:00 PM EST](#)
- ▶ [Wednesday December 12, 2012 3:00-4:00 PM EST](#)

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#### International Education, A Profession in Development: Development Opportunities for Current and Future Study Abroad Administrators

By: Gary Rhodes, Ph.D., Director

SAFETI Clearinghouse, Center for Global Education at UCLA

[This month's article](#) focuses on the difficulty of finding viable employment in the international education field as opposed to a more popular field like student affairs. The article presents a number of ways to stand out to potential employers, ranging from attaining a higher degree to presenting at annual conferences.

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